

# **ANNUAL STATEMENT**

# FOR THE YEAR ENDING DECEMBER 31, 2010 OF THE CONDITION AND AFFAIRS OF THE

Upper Peninsula Health Plan, Inc იიიიი

	00000 ,	00000 (Prior Period)	NAIC Company Code _	52615	Employer's ID Number _	38-3379956		
Organized under the Laws of	of	Michigan	, Stat	te of Domicile	or Port of Entry	Michigan		
Country of Domicile			Unite	ed States				
Licensed as business type:	Life, Accident Dental Servic Other [ ]	& Health [ ] e Corporation [ ]						
la	Other [ ]	40/44/4007	•			00		
Incorporated/Organized		10/14/1997	Commend	ed Business	08/01/19	98		
Statutory Home Office		228 West Wash (Street and Nu		_ ,	Marquette, MI 4989 (City, State and Zip Cod			
Main Administrative Office			228 V	Vest Washing	gton St			
M	arquette, MI 49	855		Street and Number				
	City, State and Zip C				(Area Code) (Telephone Number)			
Mail Address		est Washington St	,		Marquette, MI 49855 (City, State and Zip Code)			
Primary Location of Books a	,	and Number of F.O. Box)		228 Wes	et Washington St			
•					et and Number)			
	arquette, MI 49 City, State and Zip C			(Are	906-225-7500 ea Code) (Telephone Number) (Extension	)		
Internet Web Site Address				N/A				
Statutory Statement Contac	t	Kevin William C	Carlson		906-225-7500			
lou	oorloon@unhn	(Name)			(Area Code) (Telephone Number) (E 906-225-8687	xtension)		
KW	carlson@uphp (E-Mail Address)	.com	-		(Fax Number)			
Name Dennis Smith Jerry Worden		Title President Secretary		Name Greg Gust		Title Treasurer		
	,	(	OTHER OFFICE	RS				
		DIRE	CTORS OR TRU	ISTEES				
Michelle Tavernier		David Jahr		John Scho	on Jer	ry Worden		
James Bogan		Kevin Calho	un	Sherrice Pe	erry Sco	ott Pillion		
Eric Jurgensen								
State of	Michigan	ss						
County of	Marquette							
above, all of the herein describe that this statement, together will iabilities and of the condition and have been completed in ac may differ; or, (2) that state rule knowledge and belief, respective.	ed assets were the control of the secondaria of	ne absolute property of the state of the sta	f the said reporting entity, fre lanations therein contained, of the reporting period state ent Instructions and Accounting reporting not related to acco- station by the described office	ee and clear from annexed or red above, and conting Practices arounting practices arounting practices also included	said reporting entity, and that on the many liens or claims thereon, exceptered to, is a full and true statement its income and deductions therefor the recedures manual except to the sand procedures, according to the destine the related corresponding electricatement. The electronic filing may	ept as herein stated, and ent of all the assets and om for the period ended, extent that: (1) state law best of their information, onic filling with the NAIC,		
Dennis S	Smith		Greg Gustafson		Jerry Wo	 orden		
Preside			Treasurer		Secreta			
Subscribed and sworn to b		2011		b. If 1. 2.	this an original filing? no: State the amendment number Date filed Number of pages attached	Yes [ X ] No [ ]		
Tanya M Jennings HR Directo October 11, 2013	r			5.	rtamber of pages attached			

# **ASSETS**

	ASSETS								
			Current Year		Prior Year				
		1	2	3	4				
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols. 1 - 2)	Net Admitted Assets				
1.	Bonds (Schedule D)	0		0	0				
2.	Stocks (Schedule D):								
	2.1 Preferred stocks	0		0	0				
	2.2 Common stocks	0		0	0				
3.	Mortgage loans on real estate (Schedule B):								
	3.1 First liens			0	0				
				0	0				
4.									
4.	Real estate (Schedule A):								
	4.1 Properties occupied by the company (less				_				
	\$ encumbrances)			0	0				
	4.2 Properties held for the production of income								
	(less \$ encumbrances)			0	0				
	4.3 Properties held for sale (less								
	\$encumbrances)			0	0				
5.	Cash (\$16,576,926 , Schedule E-Part 1), cash equivalents								
0.									
	(\$								
	investments (\$20,878,883 , Schedule DA)				35 , 118 , 483				
6.	Contract loans (including \$premium notes)			0	0				
7.	Derivatives			0					
8.	Other invested assets (Schedule BA)				0				
9.	Receivables for securities				0				
10.	Securities lending reinvested collateral assets		i	i i					
11.	Aggregate write-ins for invested assets				0				
12.	Subtotals, cash and invested assets (Lines 1 to 11)	37 ,455 ,809	J	37 ,455 ,809	35,118,483				
13.	Title plants less \$charged off (for Title insurers								
	only)			i					
14.	Investment income due and accrued	312		312	159				
15.	Premiums and considerations:								
	15.1 Uncollected premiums and agents' balances in the course of								
	collection			0	0				
	15.2 Deferred premiums, agents' balances and installments booked but								
	deferred and not yet due (including \$earned				_				
	but unbilled premiums)			0	0				
	15.3 Accrued retrospective premiums			0	0				
16.	Reinsurance:								
	16.1 Amounts recoverable from reinsurers			0	0				
	16.2 Funds held by or deposited with reinsured companies			0	0				
	16.3 Other amounts receivable under reinsurance contracts				0				
17.	Amounts receivable relating to uninsured plans				0				
18.1	Current federal and foreign income tax recoverable and interest thereon				0				
	Net deferred tax asset				0				
19.	Guaranty funds receivable or on deposit				0				
20.	Electronic data processing equipment and software	229,512	218,036	11,476	3,875				
21.	Furniture and equipment, including health care delivery assets								
	(\$)	251,735	251,735	0	0				
22.	Net adjustment in assets and liabilities due to foreign exchange rates			0	0				
23.	Receivables from parent, subsidiaries and affiliates				0				
24.	•	542,344	i		582,025				
25.	Aggregate write-ins for other than invested assets		1	i i	0				
		240, 502	240,302	<sup>U</sup>	0				
26.	Total assets excluding Separate Accounts, Segregated Accounts and	00 ==== ===			AE == . = :=				
	Protected Cell Accounts (Lines 12 to 25)	38,726,614	/16,6/3	38,009,941	35 , 704 , 542				
27.	From Separate Accounts, Segregated Accounts and Protected								
	Cell Accounts			0	0				
28.	Total (Lines 26 and 27)	38,726,614	716,673	38,009,941	35,704,542				
DETAIL	S OF WRITE-INS								
1101.				0	0				
1102.				i i	0				
1103.					0				
1198.	Summary of remaining write-ins for Line 11 from overflow page			0					
1199.	Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)	0	0	0	0				
2501.	Prepaids	246,902		0	0				
2502.				0	0				
2503.				0	0				
2598.	Summary of remaining write-ins for Line 25 from overflow page	0		0	0				
	Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	246,902	246,902	0	0				

# LIABILITIES, CAPITAL AND SURPLUS

	EIABIEITIES, GAI		Current Year		Prior Year
		1	2	3	4
		Covered	Uncovered	Total	Total
	Claims unpaid (less \$ reinsurance ceded)				
	Accrued medical incentive pool and bonus amounts				0
	Unpaid claims adjustment expenses		i		
	Aggregate health policy reserves				0
	Aggregate life policy reserves				0
	Property/casualty unearned premium reserves				0
	Aggregate health claim reserves				
	Premiums received in advance				
9.	General expenses due or accrued	162,591		162,591	183,760
10.1	Current federal and foreign income tax payable and interest thereon (including				
	\$ on realized capital gains (losses))				0
10.2	Net deferred tax liability			0	0
11.	Ceded reinsurance premiums payable			0	0
12.	Amounts withheld or retained for the account of others			0	0
13.	Remittances and items not allocated			0	0
14.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$ current)			0	0
15.	Amounts due to parent, subsidiaries and affiliates			0	0
	Derivatives				
	Payable for securities				0
	Payable for securities lending				
	Funds held under reinsurance treaties (with \$				
	authorized reinsurers and \$unauthorized				
	reinsurers)			0	0
20	Reinsurance in unauthorized companies				0
	Net adjustments in assets and liabilities due to foreign exchange rates				
	Liability for amounts held under uninsured plans				0
23.	Aggregate write-ins for other liabilities (including \$		0	0	EC 000
	current)				
24	Total liabilities (Lines 1 to 23)				
	Aggregate write-ins for special surplus funds				
	Common capital stock				
	Preferred capital stock	i i	İ		
	Gross paid in and contributed surplus	i			
	•				
	Aggregate write-ins for other than special surplus funds				
31.	Unassigned funds (surplus)	XXX	XXX	23,635,637	20,297,531
32.	Less treasury stock, at cost:				
	32.1shares common (value included in Line 26				
	\$	xxx	XXX		0
	32.2shares preferred (value included in Line 27				
	\$	XXX	XXX		0
33.	Total capital and surplus (Lines 25 to 31 minus Line 32)	XXX	XXX	27 . 227 . 808	23.889.702
	Total liabilities, capital and surplus (Lines 24 and 33)	XXX	XXX	38,009,941	35,704,542
	S OF WRITE-INS	7001	7001		00,101,01
2301.	Reinsurance Loss Fund.			0	56,000
					0
					0
	Summary of remaining write-ins for Line 23 from overflow page		0		0
	Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)	0	0	0	56,000
2501.		XXX	XXX		0
2502.		xxx	xxx		0
2503.		xxx	xxx		0
2598.	Summary of remaining write-ins for Line 25 from overflow page	i i	İ		0
	Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	XXX	XXX	0	0
				,	-
3002.		XXX	XXX		0
3003.		i i		i	0
3098.	Summary of remaining write-ins for Line 30 from overflow page	xxx	xxx	0	0
2000	Totals (Lines 3001 through 3003 plus 3098) (Line 30 above)	xxx	xxx	0	0

# **STATEMENT OF REVENUE AND EXPENSES**

ı		Current Year		Prior Year	
		1	2	3	
1	Manufacilia	Uncovered	Total	Total	
	Member Months  Net premium income (including \$				
	Change in unearned premium reserves and reserve for rate credits				
	Fee-for-service (net of \$ medical expenses)				
5.	Risk revenue				
6.	Aggregate write-ins for other health care related revenues				
7.	Aggregate write-ins for other non-health revenues				
	Total revenues (Lines 2 to 7)	XXX	99,122,845	92,979,928	
	pital and Medical:		00 044 570	F7 070 0F4	
	Hospital/medical benefits	i			
10.	Other professional services				
11.	Outside referrals		i		
12.	Emergency room and out-of-area				
13.	Prescription drugs	i			
14.	Aggregate write-ins for other hospital and medical	0	0	0	
15.	Incentive pool, withhold adjustments and bonus amounts				
16.	Subtotal (Lines 9 to 15)	0	78,360,843	74,867,155	
Less	:				
17.	Net reinsurance recoveries				
18.	Total hospital and medical (Lines 16 minus 17)	0	78,287,600	74,825,830	
19.	Non-health claims (net)			0	
20.	Claims adjustment expenses, including \$74,909 cost containment expenses		1,098,308	1,250,126	
21.	General administrative expenses		11,599,729	11,120,720	
22.	Increase in reserves for life and accident and health contracts (including				
l	\$increase in reserves for life only)		0	0	
23.	Total underwriting deductions (Lines 18 through 22)	0	90,985,637	87,196,676	
24.	Net underwriting gain or (loss) (Lines 8 minus 23)				
25.	Net investment income earned (Exhibit of Net Investment Income, Line 17)		28 , 180	44,936	
26.	Net realized capital gains (losses) less capital gains tax of \$				
27.	Net investment gains (losses) (Lines 25 plus 26)	0	28 , 180	44,936	
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered				
	\$			0	
29	Aggregate write-ins for other income or expenses				
1	Net income or (loss) after capital gains tax and before all other federal income taxes				
00.	(Lines 24 plus 27 plus 28 plus 29)	YYY	8 165 388	5.828.188	
31		XXX			
	Net income (loss) (Lines 30 minus 31)	XXX	8,165,388	5,828,188	
		^^^	0,100,000	3,020,100	
	LS OF WRITE-INS	2004		0	
0602.		XXX		0	
0603.		XXX		0	
0698.	Summary of remaining write-ins for Line 6 from overflow page		0	0	
0699.	Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)	XXX	0	0	
0701.		XXX			
0702.		XXX		0	
0703.		XXX		0	
0798.	Summary of remaining write-ins for Line 7 from overflow page	XXX	0	0	
0799.	Totals (Lines 0701 through 0703 plus 0798) (Line 7 above)	XXX	0	0	
1401.				0	
1402.				0	
1403.				0	
1498.	Summary of remaining write-ins for Line 14 from overflow page	0	0	0	
1499.	Totals (Lines 1401 through 1403 plus 1498) (Line 14 above)	0	0	0	
2901.					
				n	
2902.				n	
	Summary of remaining write-ins for Line 29 from overflow page	0	0	0	

**STATEMENT OF REVENUE AND EXPENSES** (Continued)

	STATEMENT OF REVENUE AND EXPE	1 Current Year	2 Prior Year
		34.75716 1 541	
	CAPITAL & SURPLUS ACCOUNT		
33.	Capital and surplus prior reporting year	23,889,702	18,125,336
34.	Net income or (loss) from Line 32	8,165,388	5,828,188
35.	Change in valuation basis of aggregate policy and claim reserves		0
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$		0
37.	Change in net unrealized foreign exchange capital gain or (loss)		0
38.	Change in net deferred income tax		0
39.	Change in nonadmitted assets	159,770	(63,822
40.	Change in unauthorized reinsurance	0	0
41.	Change in treasury stock	0	0
42.	Change in surplus notes	0	0
43.	Cumulative effect of changes in accounting principles		0
44.	Capital Changes:		
	44.1 Paid in	0	0
	44.2 Transferred from surplus (Stock Dividend)		0
	44.3 Transferred to surplus		0
45.	Surplus adjustments:		
	45.1 Paid in	0	0
	45.2 Transferred to capital (Stock Dividend)	0	0
	45.3 Transferred from capital		0
46.	Dividends to stockholders	(4,987,052)	0
47.	Aggregate write-ins for gains or (losses) in surplus	0	0
48.	Net change in capital & surplus (Lines 34 to 47)	3,338,106	5,764,366
49.	Capital and surplus end of reporting year (Line 33 plus 48)	27,227,808	23,889,702
DETAIL	S OF WRITE-INS		
4701.	Audit Entry		0
4702.			0
4703.			
4798.	Summary of remaining write-ins for Line 47 from overflow page		0
4799.	Totals (Lines 4701 through 4703 plus 4798) (Line 47 above)	0	0

# **CASH FLOW**

	1	2
Cash from Operations	Current Year	Prior Year
Premiums collected net of reinsurance		, ,
Net investment income		60 , 584
Miscellaneous income		0
4. Total (Lines 1 through 3)	99,150,872	93,040,512
Benefit and loss related payments		73, 102, 207
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
7. Commissions, expenses paid and aggregate write-ins for deductions	12,636,206	12,537,045
8. Dividends paid to policyholders		(
9. Federal and foreign income taxes paid (recovered) net of \$tax on capital gair	ns (losses)	(
10. Total (Lines 5 through 9)	91,372,663	85,639,252
11. Net cash from operations (Line 4 minus Line 10)		7.401.260
Cash from Investments	, , , , ,	, , , ,
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds		(
12.2 Stocks	0	
12.3 Mortgage loans		
12.4 Real estate		
12.5 Other invested assets		
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
12.7 Miscellaneous proceeds		
12.8 Total investment proceeds (Lines 12.1 to 12.7)		
13. Cost of investments acquired (long-term only):		
13.1 Bonds	0	
13.2 Stocks		
13.3 Mortgage loans		
13.4 Real estate	l l	
13.5 Other invested assets		
13.6 Miscellaneous applications		
13.7 Total investments acquired (Lines 13.1 to 13.6)		
Net increase (decrease) in contract loans and premium notes		
· · ·		
15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	······································	
Cash from Financing and Miscellaneous Sources  16. Cash provided (applied):		
16.1 Surplus notes, capital notes	0	
16.2 Capital and paid in surplus, less treasury stock		
16.4 Net deposits on deposit-type contracts and other insurance liabilities		
16.5 Dividends to stockholders		
16.6 Other cash provided (applied)		(65,13)
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.		(65, 13
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTM		
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	2,337,326	7,336,12
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year		
19.2 End of year (Line 18 plus Line 19.1)		35, 118, 48

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### ANNUAL STATEMENT FOR THE YEAR 2010 OF THE Upper Peninsula Health Plan, Inc

# **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

		ANALISIS OF OPERATIONS BY LINES OF BUSINESS								
	1 Total	2 Comprehensive (Hospital & Medical)	3 Medicare Supplement	4 Dental Only	5 Vision Only	6 Federal Employees Health Benefit Plan	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Other Health	10 Other Non-Health
Net premium income	99,122,845	386.257	Supplement	Offity	Offity	Deficit Flatt	Nieulcare	98.736.588	Other Health	NOH-HEAILH
Net premium income     Change in unearned premium reserves and reserve for rate credit					0	<sup> </sup>	<sup>0</sup>		<sup>0</sup>	0
2. Change in unearned premium reserves and reserve for rate credit	0									
3. Fee-for-service (net of \$										
medical expenses)	0									XXX
Risk revenue	0									XXX
Aggregate write-ins for other health care related revenues	0	0	0	0	0	ļ0 ļ	0	0	0	XXX
Aggregate write-ins for other non-health care related revenues	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
7. Total revenues (Lines 1 to 6).	99 , 122 , 845	386,257	0	0	0	<b> </b> 0	0	98 , 736 , 588	0	0
Hospital/medical benefits	60,944,578	143,931						60,800,647		XXX
Other professional services	3,422,408	8,083						3,414,325		XXX
10. Outside referrals	0									XXX
11. Emergency room and out-of-area	2,811,177	6,640						2,804,537		XXX
12. Prescription drugs	11,182,680	123,789				<b>.</b>		11,058,891		XXX
13. Aggregate write-ins for other hospital and medical	0	0	0	0	0	0	0	0	0	XXX
14. Incentive pool, withhold adjustments and bonus amounts	0									XXX
15. Subtotal (Lines 8 to 14)	78,360,843	282,443	0	0	0	L0 L.	0	78,078,400	0	XXX
16. Net reinsurance recoveries	73,243							73,243		XXX
17. Total hospital and medical (Lines 15 minus 16)	78,287,600	282,443	0	0	0	0	0	78,005,157	0	XXX
18. Non-health claims (net)	0	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX	0
19. Claims adjustment expenses including										
\$	1,098,308	4,420				ļ		1,093,888		
20. General administrative expenses	11,599,729	46,682						11,553,047		
21. Increase in reserves for accident and health contracts	0									XXX
22. Increase in reserves for life contracts.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
23. Total underwriting deductions (Lines 17 to 22)	90,985,637	333,545	0	0	0	ļ0 <u> </u>	0	90,652,092	0	0
24. Net underwriting gain or (loss) (Line 7 minus Line 23)	8,137,208	52,712	0	0	0	0	0	8,084,496	0	0
DETAILS OF WRITE-INS										
0501.	0									XXX
0502.	0									XXX
0503.	0									XXX
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	0	<b> </b> 0	0	0	0	XXX
0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0	XXX
0601.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0602.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0603.	0	xxx	XXX	XXX	XXX	xxx	XXX	XXX	xxx	
0698. Summary of remaining write-ins for Line 6 from overflow page	0	xxx	XXX	XXX	XXX	xxx	XXX	xxx	XXX	0
0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
1301.	0									XXX
1302.	0									XXX
1303.	0									XXX
1398. Summary of remaining write-ins for Line 13 from overflow page	0	0	0	0	n	n	n	0	n	XXX
1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above)	n	n	n	n l	0	n	n l	n l	n	XXX
Totals (Enice foot through food place food) (Enic fo above)	0	· ·	· ·	<u> </u>		·	<u> </u>	<u> </u>	Ů	////

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### ANNUAL STATEMENT FOR THE YEAR 2010 OF THE Upper Peninsula Health Plan, Inc

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 1 - PREMIUMS

	1	2	3	4
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1+2-3)
Comprehensive (hospital and medical)	388,904		2,647	386 , 257
Medicare Supplement				0
3. Dental only				0
4. Vision only				0
Federal Employees Health Benefits Plan     Title XVIII - Medicare				0
7. Title XIX - Medicaid			196,849	98,736,588
8. Other health				0
9. Health subtotal (Lines 1 through 8)	99,322,341	0	199,496	99 , 122 , 845
10. Life				0
11. Property/casualty				0
12. Totals (Lines 9 to 11)	99,322,341	0	199,496	99,122,845

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 – CLAIMS INCURRED DURING THE YEAR

PART 2 – CLAIMS INCURRED DURING THE YEAR										
	1 Total	2 Comprehensive (Hospital & Medical)	3 Medicare Supplement	4 Dental Only	5 Vision Only	6 Federal Employees Health Benefits Plan	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Other Health	10 Other Non- Health
1. Payments during the year:										
1.1 Direct	79,941,725	274,651						79,667,074		
1.2 Reinsurance assumed	0									
1.3 Reinsurance ceded								73,243		
1.4 Net	79,868,482	274,651	0	0		0	0	79,593,831	0	
2. Paid medical incentive pools and bonuses	0									
3. Claim liability December 31, current year from Part 2A:										
3.1 Direct	10,297,542	54,844	0	0		0	0	10,242,698	0	
3.2 Reinsurance assumed	0	0	0	0		0	0	0	0	
3.3 Reinsurance ceded	0	0	0	0		0	0	0	0	
3.4 Net	10,297,542	54,844	0	0		0  0	0	10,242,698	0	
4. Claim reserve December 31, current year from Part 2D: 4.1 Direct	0									
4.2 Reinsurance assumed	0									
4.3 Reinsurance ceded	0	0	0	0 L		0	0	0	0	
4.4 Net	0	0	0	0		0	0	0	0	
5. Accrued medical incentive pools and bonuses, current year	0									
6. Net healthcare receivables (a)								.542.344		
7. Amounts recoverable from reinsurers December 31, current year	0							,		
8. Claim liability December 31, prior year from Part 2A:										
8.1 Direct	11,336,080	47,052	0	0		0	0	11,289,028	0	
8.2 Reinsurance assumed	0	0	0	0		0	0	0	0	
8.3 Reinsurance ceded	0	0	0	0		0	0	0	0	
8.4 Net	11,336,080	47.052	0	0		0	0 [	11,289,028	0	
Claim reserve December 31, prior year from Part 2D:     9.1 Direct	0	0	0	0		0	0	0	0	
9.2 Reinsurance assumed	0	0	0	0		0	0	0	0	
9.3 Reinsurance ceded	0	0	0	0		0	0	0	0	
9.4 Net	0	0	0	0		0	0	0	0	
Accrued medical incentive pools and bonuses, prior year	0	0	0	n l		0	0	n l	n l	
1. Amounts recoverable from reinsurers December 31, prior year     2. Incurred benefits:	0	0	0	0		0 0	0	0	0	
12.1 Direct	78,360,843	282,443	ο Ι	0		0	0	78,078,400	n	
12.2 Reinsurance assumed	0	0	0	0		0   0	0	0	0	
12.3 Reinsurance ceded	73.243	0	0	0		0 0	0	73,243	0	
12.4 Net	78.287.600	282,443	0	n		0 0	0	78,005,157	0	
3. Incurred medical incentive pools and bonuses	10,201,000	202,440	0	n		0	0	10,000,101	<u> </u>	

<sup>| 13.</sup> Incurred medical incentive pools and bonuses | (a) Excludes \$ ....... | loans or advances to providers not yet expensed.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

	1	2	3	4	5	6	7	8	9	10
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Health
Reported in Process of Adjustment:										
1.1. Direct	1,451,703							1,451,703		
1.2. Reinsurance assumed	0									
1.3. Reinsurance ceded	0									
1.4. Net	1,451,703	0	0	0	0	0	0	1,451,703	0	0
2. Incurred but Unreported:										
2.1. Direct	8,845,839	54,844						8,790,995		
2.2. Reinsurance assumed	0									
2.3. Reinsurance ceded	0									
2.4. Net	8,845,839	54,844	0	0	0	0	0	8,790,995	0	0
3. Amounts Withheld from Paid Claims and Capitations:										
3.1. Direct	0									
3.2. Reinsurance assumed	0									
3.3. Reinsurance ceded	0									
3.4. Net	0	0	0	0	0	0	0	0	0	0
4. TOTALS:										
4.1. Direct	10 , 297 , 542	54,844	0	0	0	0	0	10,242,698	0	0
4.2. Reinsurance assumed	0	0	0	0	0	0	0	0	0	0
4.3. Reinsurance ceded	0	0	0	0	0	0	0	0	0	0
4.4. Net	10,297,542	54,844	0	0	0	0	0	10,242,698	0	0

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR-NET OF REINSURANCE

	Claime Paid D	uring the Year	Claim Reser	ve and Claim of Current Year	5	6
	1	2	3	4		Estimated Claim Reserve and Claim
Line of Business	On Claims Incurred Prior to January 1 of Current Year	On Claims Incurred During the Year	On Claims Unpaid December 31 of Prior Year	On Claims Incurred During the Year	Claims Incurred in Prior Years (Columns 1 + 3)	Liability December 31 of Prior Year
Comprehensive (hospital and medical)	40,480	234 , 170	593	54,251	41,073	47,052
Medicare Supplement					0	
3. Dental Only					0	
4. Vision Only					0	
5. Federal Employees Health Benefits Plan					0	
6. Title XVIII - Medicare					0	
7. Title XIX - Medicaid	8,633,224	70,960,608	95,573	10 , 147 , 125	8,728,797	11,289,02
8. Other health					0	
9. Health subtotal (Lines 1 to 8)	8,673,704	71,194,778	96 , 166	10,201,376	8,769,870	11,336,08
10. Healthcare receivables (a)		542,344			0	
11. Other non-health					0	
12. Medical incentive pools and bonus amounts					0	
13. Totals (Lines 9-10+11+12)	8,673,704	70,652,434	96.166	10.201.376	8.769.870	11.336.08

(a) Excludes \$ .....loans or advances to providers not yet expensed.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Hospital and Medical

	Cumulative Net Amounts Paid					
	1	2	3	4	5	
Year in Which Losses Were Incurred	2006	2007	2008	2009	2010	
1. Prior	624	624	624	624	624	
2. 2006	90	106	106	106	106	
3. 2007	XXX	70	94	94	94	
4. 2008	XXX	XXX	173	211	211	
5. 2009	XXX	XXX	XXX	214	246	
6. 2010	XXX	XXX	XXX	XXX	73	

Section B - Incurred Health Claims - Hospital and Medical

	Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year				
Year in Which Losses Were Incurred	1 2 3 4 2006 2007 2008 2009				5 2010
1. Prior	767	767	767	767	767
2. 2006	115	131	131	131	131
3. 2007	XXX	90	114	114	114
4. 2008	XXX	ХХХ	214	252	252
5. 2009	XXX	LXXX	XXX	261	293
6. 2010	XXX	XXX	XXX	XXX	97

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Hospital and Medical

	1	2	3	4	5	6	7	8	9	10
					Claim and Claim				Total Claims and	
					Adjustment				Claims	
Years in which			Claim Adjustment		Expense			Unpaid Claims	Adjustment	
Premiums were Earned and Claims			Expense	(Col. 3/2)	Payments	(Col. 5/1)		Adjustment	Expense Incurred	(Col. 9/1)
were Incurred	Premiums Earned	Claims Payments	Payments	Percent	(Col. 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. 2006	267	106	8	7.5	114	42.7			114	42.7
2. 2007	237	94	5	5.3	99	41.8			99	41.8
3. 2008	236	211	4	1.9	215	91.1			215	91.1
4. 2009	398	246	5	2.0	251	63.1			251	63.1
5. 2010	386	73	4	5.5	77	19.9	55		132	34.2

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### Section A - Paid Health Claims - Title XIX Medicaid

	Cumulative Net Amounts Paid					
	1	2	3	4	5	
Year in Which Losses Were Incurred	2006	2007	2008	2009	2010	
1. Prior	202,812	202,812	202,812	202,812	202,812	
2. 2006.	33,716	38,294	38,294	38,294		
3. 2007.	ХХХ	47 ,064	55,871	55,871	55,871	
4. 2008	XXX	<b>_</b> XXX	57,994	67 ,437	67 , 437	
5. 2009	ХХХ	ДХХХ	ХХХ	64,024	70,796	
6. 2010	XXX	ХХХ	XXX	XXX	37,031	

#### Section B - Incurred Health Claims - Title XIX Medicaid

	Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year				
Year in Which Losses Were Incurred	1 2006	2 2007	3 2008	4 2009	5 2010
1. Prior	202,812	202,812	202,812	202,812	202,812
2. 2006	33,716	38,294	38,294		38,294
3. 2007	XXX	47 ,064	55,871	55,871	55,871
4. 2008	XXX	ДХХХ	57 ,994		67 ,437
5. 2009	XXX	LXXX	LXXX	64,024	70,797
6. 2010	XXX	XXX	XXX	XXX	42,334

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

	1	2	3	4	5	6	7	8	9	10
					Claim and Claim				Total Claims and	
					Adjustment				Claims	
Years in which			Claim Adjustment		Expense			Unpaid Claims	Adjustment	
Premiums were Earned and Claims			Expense	(Col. 3/2)	Payments	(Col. 5/1)		Adjustment	Expense Incurred	(Col. 9/1)
were Incurred	Premiums Earned	Claim Payments	Payments	Percent	(Col. 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. 2006	48,281	38,294	1,451	3.8	39,745	82.3			39,745	82.3
2. 2007	66,561	55,871	1,433	2.6	57 , 304	86 . 1			57 , 304	86.1
3. 2008	82,653	67 , 437	1,535	2.3	68,972	83.4			68,972	83.4
4. 2009	92,581	70,796	1,244	1.8	72,040	77 .8			72,040	77.8
5. 2010	98,796	37,031	1,094	3.0	38,125	38.6	10,243	322	48,690	49.3

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

	Cumulative Net Amounts Paid				
	1	2	3	4	5
Year in Which Losses Were Incurred	2006	2007	2008	2009	2010
1. Prior	203,436	203,436	203,436	203,436	203,436
2. 2006	33,806	38,400	38,400	38,400	
3. 2007	XXX	47 , 134	55,965	55,965	55,965
4. 2008	XXX	XXX	58,167	67,648	67,648
5. 2009	XXX	XXX	ХХХ	64,238	71,042
6. 2010	XXX	XXX	XXX	XXX	37,104

#### Section B - Incurred Health Claims - Grand Total

	Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year				
Year in Which Losses Were Incurred	1 2 3 4 2006 2007 2008 2009				
1. Prior	203,579	203,579	203,579	203,579	203,579
2. 2006		38,425		38,425	38,425
3. 2007	.  XXX	47 , 154	55,985	55,985	55,985
4. 2008	.  XXX	XXX	58,208	67 ,689	67,689
5. 2009	.  XXX	XXX	ХХХ	64,285	71,090
6. 2010	XXX	XXX	ХХХ	XXX	42,431

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

		1	2	3	4	5	6	7	8	9	10
						Claim and Claim				Total Claims and	
						Adjustment				Claims	
	Years in which			Claim Adjustment		Expense			Unpaid Claims	Adjustment	
	Premiums were Earned and Claims			Expense	(Col. 3/2)	Payments	(Col. 5/1)		Adjustment	Expense Incurred	(Col. 9/1)
L	were Incurred	Premiums Earned	Claims Payments	Payments	Percent	(Col. 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
	1. 2006	48,548	38,400	1,459	3.8	39,859	82.1	0	0	39,859	82.1
	2. 2007	66,798	55,965	1,438	2.6	57,403	85.9	0	0	57,403	85.9
	3. 2008	82,889	67,648	1,539	2.3	69 , 187	83.5	0	0	69,187	83.5
	4. 2009	92,979	71,042	1,249	1.8	72,291	77 .7	0	0	72,291	77 .7
	5. 2010	99,182	37,104	1,098	3.0	38,202	38.5	10,298	322	48,822	49.2

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

	PART 2D - AGGRE	GATE RESERV	E FOR ACCIDE	NI AND HEALI	H CONTRACTS	ONLY			
	1	2	3	4	5	6	7	8	9
		O-man-hamaha				Federal			
		Comprehensive (Hospital &	Medicare			Employees Health Benefit	Title XVIII	Title XIX	
	Total	Medical)	Supplement	Dental Only	Vision Only	Plan	Medicare	Medicaid	Other
Unearned premium reserves	0								
Additional policy reserves (a)	0								
Reserve for future contingent benefits	0								
4. Reserve for rate credits or experience rating refunds (including									
\$ for investment income)	0								
Aggregate write-ins for other policy reserves	0	0	0	0	0	0	0	0	0
6. Totals (gross)	0	0	0	0	0	0	0	0	0
7. Reinsurance ceded	0								
8. Totals (Net) (Page 3, Line 4)	0	0	0	0	0	0	0	0	0
Present value of amounts not yet due on claims	0								
Reserve for future contingent benefits	0								
11. Aggregate write-ins for other claim reserves	0			0	0	0	0	0	0
12. Totals (gross)		0		0	0	0	0	0	0
13. Reinsurance ceded	0								
14. Totals (Net) (Page 3, Line 7)	0	0	0	0	0	0	0	0	0
DETAILS OF WRITE-INS									
0501.									
0502.									
0503.									
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	0	0	0	0	0
0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0
1101.									
1102.									
1103.									
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0	0	0	0	0	0
1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)	0	0	0	0	0	0	0	0	0

(a) Includes \$ \_\_\_\_\_ premium deficiency reserve.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 3 - ANALYSIS OF EXPENSES** 

		Claim Adjustm	ent Expenses	3	4	5
		1 Cost Containment Expenses	2 Other Claim Adjustment Expenses	General Administrative Expenses	Investment Expenses	Total
1.	Rent (\$for occupancy of own building)			'		
	Salaries, wages and other benefits					
	Commissions (less \$ceded plus	,	,	, ,		, ,
	\$assumed)					0
4.	Legal fees and expenses	41	502	6,591		7 , 134
5.	Certifications and accreditation fees					
6.	Auditing, actuarial and other consulting services					
7.	Traveling expenses	57	743	72,444		73,244
8.	Marketing and advertising	78	1,019	72,263		73,360
9.	Postage, express and telephone	239	3,105	110,881		114,225
10.	Printing and office supplies	212	2,761	100,330		103,303
11.	Occupancy, depreciation and amortization	289	3,762	40,994		45,045
12.	Equipment					0
13.	Cost or depreciation of EDP equipment and software	766	9,964	121,884		132,614
14.	Outsourced services including EDP, claims, and other services	3,173	41,249	421,432		465,854
15.	Boards, bureaus and association fees	925	12,024	109,371		122,320
16.	Insurance, except on real estate	874	11,365	51,858		64,097
17.	Collection and bank service charges		50	13,307		13,357
18.	Group service and administration fees					0
19.	Reimbursements by uninsured plans					0
20.	Reimbursements from fiscal intermediaries					0
21.	Real estate expenses					0
22.	Real estate taxes					0
23.	Taxes, licenses and fees:					
	23.1 State and local insurance taxes		49,534	209,875		259,409
	23.2 State premium taxes					0
	23.3 Regulatory authority licenses and fees					0
	23.4 Payroll taxes	3,870	50,305	229,535		283,710
	23.5 Other (excluding federal income and real estate taxes)					0
24.	Investment expenses not included elsewhere					0
25.	Aggregate write-ins for expenses	0	0	6,042,233	0	6,042,233
26.	Total expenses incurred (Lines 1 to 25)	74,909	1,023,399	11,599,729	0	(a)12,698,037
27.	Less expenses unpaid December 31, current year		322,000	162,591		484,591
28.	Add expenses unpaid December 31, prior year	0	239,000	183,760	0	422,760
29.	Amounts receivable relating to uninsured plans, prior year	0	0	0	0	0
30.	Amounts receivable relating to uninsured plans, current year					0
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)	74,909	940,399	11,620,898	0	12,636,206
DETAI	LS OF WRITE-INS					
2501.	MPCA - Outreach Program			474 , 164		474 , 164
2502.	Use Tax			5,568,069		5,568,069
2503.						0
2598.	Summary of remaining write-ins for Line 25 from overflow page	0	0	0	0	0
2599.		0	0	6,042,233	0	6,042,233

 $<sup>(</sup>a) \ \ Includes \ management \ fees \ of \$ \qquad .... \\ 5,751,789 \ \ to \ affiliates \ and \$ \qquad .... \\ to \ non-affiliates.$ 

# **EXHIBIT OF NET INVESTMENT INCOME**

	EXHIBIT OF RET INVESTMENT III	1	2
		Collected During Year	Earned During Year
1.	U.S. Government bonds	(a)	During Year
1.1	Bonds exempt from U.S. tax	(a)	
1.2	Other bonds (unaffiliated)	(a)	
1.3	Bonds of affiliates	(a)0	
2.1	Preferred stocks (unaffiliated)	(b)0	
2.11		1 ` '	
2.2	Common stocks (unaffiliated)	( )	
2.21		0	
3.	Mortgage loans	(c)	
4.	Real estate	(d)	
5.	Contract loans.	1 ` ′	
6.	Cash, cash equivalents and short-term investments	(e)	28.180
7.	Derivative instruments	(-)	
8.	Other invested assets	(1)	
9.	Aggregate write-ins for investment income		0
10.	Total gross investment income	27,291	28,180
	<u> </u>	,	,
11.	Investment expenses		(g)
12.	Investment taxes, licenses and fees, excluding federal income taxes		
13.	Interest expense		
14.	Depreciation on real estate and other invested assets		
15.	Aggregate write-ins for deductions from investment income		1
16.	Total deductions (Lines 11 through 15)		
17.	Net investment income (Line 10 minus Line 16)	T	28,180
1	LS OF WRITE-INS		
0901.			
0902.			
0903.			
	Summary of remaining write-ins for Line 9 from overflow page		0
0999.	Totals (Lines 0901 through 0903) plus 0998 (Line 9 above)	0	0
1501.			
1502.			
1503.			
1598.	Summary of remaining write-ins for Line 15 from overflow page		
1599.	Totals (Lines 1501 through 1503) plus 1598 (Line 15 above)		0
1000.	Totals (Lines 1301 tillough 1303) plus 1390 (Line 13 above)		0
	udes \$accrual of discount less \$amortization of premium and less \$		
	udes \$amortization of premium and less \$amortization of premium and less \$		
	udes \$ accrual of discount less \$ amortization of premium and less \$		d interest on purchases.
(d) Incl	udes \$for company's occupancy of its own buildings; and excludes \$ interes	t on encumbrances.	
	udes \$accrual of discount less \$amortization of premium and less \$	paid for accrue	d interest on purchases.
	udes \$accrual of discount less \$amortization of premium.		
	udes \$investment expenses and \$investment taxes, licenses and fees, exc	luding federal income taxes	s, attributable to
	regated and Separate Accounts.		
(h) Incl	udes \$interest on surplus notes and \$interest on capital notes.		
(i) Incl	udes \$depreciation on real estate and \$depreciation on other invested asse	ts.	

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

		01 07 11 11		<b>0 (2002</b>	•,	
		1	2	3	4	5
		Realized Gain (Loss) On Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Columns 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1.	U.S. Government bonds			0		
1.1	Bonds exempt from U.S. tax			0		
1.2	Other bonds (unaffiliated)			0		
1.3	Bonds of affiliates	0	0	0	0	0
2.1	Preferred stocks (unaffiliated)	0	0	0	0	0
2.11	Preferred stocks of affiliates			0	0	0
2.2	Common stocks (unaffiliated)	0	0	0	0	0
2.21	Common stocks of affiliates	0	0	0	0	0
3.	Mortgage loans	0	0	0	0	0
4.	Real estate	0	0	0		0
5.	Contract loans			0		
6.	Cash, cash equivalents and short-term investments			0	0	0
7.	Derivative instruments			0		
8.	Other invested assets	0	0	0	0	0
9.	Aggregate write-ins for capital gains (losses)	0	0	0	0	0
10.	Total capital gains (losses)	0	0	0	0	0
DETA	LS OF WRITE-INS					
0901.				0		
0902.				0		
0903.				0		
0998.	Summary of remaining write-ins for Line 9 from overflow page	0	0	0	0	0
0999.	Totals (Lines 0901 through 0903) plus 0998 (Line 9	0	0	0	0	

# **EXHIBIT OF NONADMITTED ASSETS**

	EXHIBIT OF NONAL	1	2	3 Change in Total
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)		0	0
I	Stocks (Schedule D):			
	2.1 Preferred stocks	0	0	0
	2.2 Common stocks	0	0	0
3.	Mortgage loans on real estate (Schedule B):			
	3.1 First liens	0	0	0
	3.2 Other than first liens	0	0	0
4.	Real estate (Schedule A):			
	4.1 Properties occupied by the company	0	0	0
	4.2 Properties held for the production of income	0	0	0
	4.3 Properties held for sale			0
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and			
	short-term investments (Schedule DA)	0	0	0
6.	Contract loans			0
1	Derivatives			0
1	Other invested assets (Schedule BA)		i	0
	Receivables for securities			0
1	Securities lending reinvested collateral assets.			0
1	Aggregate write-ins for invested assets			0
	Subtotals, cash and invested assets (Lines 1 to 11)		i	0
1	Title plants (for Title insurers only)			0
1	Investment income due and accrued		0	0
	Premiums and considerations:			
	15.1 Uncollected premiums and agents' balances in the course of			
	collection	0	0	0
	15.2 Deferred premiums, agents' balances and installments booked but deferred			
	and not yet due.	0	0	0
	15.3 Accrued retrospective premiums.		0	0
16	Reinsurance:			
	16.1 Amounts recoverable from reinsurers	0	0	0
	16.2 Funds held by or deposited with reinsured companies	i	0	0
	16.3 Other amounts receivable under reinsurance contracts		0	0
17	Amounts receivable relating to uninsured plans		0	0
	1 Current federal and foreign income tax recoverable and interest thereon			0
	2Net deferred tax asset	_	0	0
i	Guaranty funds receivable or on deposit		0	0
	Electronic data processing equipment and software		73,625	(144,411
	Furniture and equipment, including health care delivery assets			(34,471
1	Net adjustment in assets and liabilities due to foreign exchange rates		0	0
	Receivables from parent, subsidiaries and affiliates		0	0
1	Health care and other amounts receivable		550,000	550,000
	Aggregate write-ins for other than invested assets		35,554	(211,348
	Total assets excluding Separate Accounts, Segregated Accounts and			(= : : , = : :
	Protected Cell Accounts (Lines 12 to 25)	716.673	876,443	159,770
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts	0	0	0
	Total (Lines 26 and 27)	716,673	876,443	159,770
	LS OF WRITE-INS	,	3. 3, 110	.00,110
	LO OF WATE-ING	0	0	n
i			0	n
l			0	0
i	Summary of remaining write-ins for Line 11 from overflow page		0	0
	Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)	0	0	0
	Prepaid Expenses	-	-	(211,348
	Preparu Expenses.			
2502.			0	0
2503.	Summary of remaining write-ins for Line 25 from overflow page		0	
l		246,902	35,554	
2099.	Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	240,902	30,004	(211,340

# **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

		-	Total Members at End o	f		6
0	1	2	3	4	5	Current Year
Source of Enrollment	Prior Year	First Quarter	Second Quarter	Third Quarter	Current Year	Member Months
Health Maintenance Organizations.	28,566	29 , 192	29,365	29,433	29,774	352,033
Provider Service Organizations.	0					
Preferred Provider Organizations	0					
4. Point of Service	0					
5. Indemnity Only	0					
6. Aggregate write-ins for other lines of business	0	0	0	0	0	0
7. Total	28,566	29,192	29,365	29,433	29,774	352,033
DETAILS OF WRITE-INS						
0601.	0					
0602.	0					
0603.	0					
0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0
0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above)	0	0	0	0	0	0

#### NOTES TO FINANCIAL STATEMENTS

#### Note 1 - Summary of Significant Accounting Policies

#### A) Accounting Practices

The 2010 Annual Statement has been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual, and the preparation of the financial statements are in conformity with the Annual Statement Instructions.

#### B) Use of Estimates in the Preparation of the Financial Statements

The estimates used in the preparation of the financial statements conformed to the Annual Statement Instructions and Accounting Practices and Procedures manual.

#### C) Accounting Policy

Reinsurance premiums were netted against premium revenue and pharmaceutical rebates and psychotropic drug reimbursements were netted against pharmacy expenses.

#### Note 2 - Accounting Changes and Corrections of Errors

Psychotropic drug reimbursements of \$620,093 are being netted against pharmacy expenses. Use tax expense through December 31, 2010 is \$5,568,069 and is included in administrative expenses. In addition, the State of Michigan implemented a hospital supplemental payments protocol that assesses the hospitals operating revenue, uses those funds to generate matching dollars from CMS to increase funding for the state Medicaid program. These funds are paid directly to the hospitals for Graduate Medical Education (GME) or Hospital Rate Adjustments (HRA) and are reported as hospital payments. These supplemental payments included in the Annual filing totaled \$23,260,354.

#### Note 3 - Business Combinations and Goodwill

NONE

#### **Note 4 - Discontinued Operations**

NONE

#### Note 5 - Investments

As of December 31, 2010 the company is invested in money market accounts.

#### Note 6 - Joint Ventures, Partnerships, and Limited Liability Companies

**NONE** 

#### Note 7 – Investment Income

As of December 31, 2010, the Company had \$28,180 of admitted investment income due and accrued and included in the statement of revenue and expenses.

#### **Note 8 - Derivative Instruments**

NONE

#### Note 9 - Income Taxes

- A) NONE
- B) NONE
- C) NONE
- D) NONEF) NONE
- E) NONE
- E) NONE

#### Note 10-Information Concerning Parent, Subsidiaries, and Affiliates

- A) The Company is owned by fourteen 501(c)3 healthcare organizations with each owning various percentages. Only two hospitals control over 10% of the Plan. Marquette General Hospital owns 56.27% and Portage Health System owns 10.02% of the Plan's outstanding common stock.
- B) NONE
- C) The Plan paid a management fee of \$5,751,789 to its management company, the Upper Peninsula Managed Care, LLC through December 31, 2010. All transactions are covered under Note 10-Part F.
- D) NONE
- E) NONE
- F) The Plan has a Management Service Agreement with its affiliate. This agreement spells out all administrative services provided by the company and includes methods of reimbursement for services performed.
- G) There are no shares of voting common stock in the Company. All 100 voting shares were recalled as a result of a change in control effective April 1, 2004.
- H) NONE
- I) NONE
- J) NONE

# **NOTES TO FINANCIAL STATEMENTS**

Note 11-Debt

NONE
Note 12-Retirement Plans, Deferred Compensation, Postemployment Benefits & Compensated Absences, and other Postretirement Benefit Plans
NONE
Note 13-Capital, Surplus, Shareholder's Dividend Restrictions and Quasi-Reorganizations
As of December 31, 2010, the Plan has 29,935 shares of non-voting common stock issued and outstanding. The Plan has no preferred stock issued or outstanding. The Plan has adopted a policy where Dividend distribution is restricted to a level above 600% of the authorized control level.
Note 14-Contingencies
NONE
Note 15-Leases
NONE
Note 16-Information about Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk
NONE
Note 17-Sale, Transfer, and Servicing of Financial Assets and Extinguishments of Liabilities
NONE
Note 18-Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans
NONE
Note 19-Direct Premium Written/Produced by Managing General Agents/Third Party Administrators
NONE
Note 20 – Other Items
Financial Examination
The Plan underwent a financial examination in 2009 by Michigan's Office of Financial & Insurances Regulation as of December 31, 2008. A copy of this report was made available for public inspection as of November 24, 2009.
Note 21-Events Subsequent
NONE
Note 22-Reinsurance
NONE
Note 23-Retrospectively Rated Contracts & Contracts Subject to Redetermination
The Plan's current book of business is the Michigan Managed Medicaid and MIChild contracts. The Plan has no retroactive features in its contracts.
Note 24-Change in Incurred Claims and Claim Adjustment Expense
NONE
Note 25-Intercompany Pooling Arrangements
NONE

### **NOTES TO FINANCIAL STATEMENTS**

#### **Note 26-Structured Settlement**

**NONE** 

#### **Note 27-Health Care Receivables**

The Plan's health care receivables as of December 31, 2010 totaled \$542,344 of which \$328,116 is for maternity case rates for children born to mothers in the Plan. Also, there is \$214,228 included in receivables for the company's 2010 Medicaid Performance Bonus.

#### **Note 28-Participating Policies**

NONE

#### **Note 29-Premium Deficiency Reserves**

**NONE** 

#### Note 30-Anticipated Salvage and Subrogation

The Company signed a contract with the First Recovery Group of Southfield, Michigan in September 2001. This contract enables The First Recovery Group to investigate, identify, and collect subrogation recoveries on behalf of the Upper Peninsula Health Plan, Inc. As of December 31, 2010, First Recovery Group recovered \$82,264 for the Company this year.

# **GENERAL INTERROGATORIES**

# **PART 1 - COMMON INTERROGATORIES**

#### **GENERAL**

1.1	.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or n which is an insurer?	nore affiliated persons, one or more of	Yes [ X	[ ] No [ ]
1.2	.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Dire regulatory official of the state of domicile of the principal insurer in the Holding Company System, disclosure substantially similar to the standards adopted by the National Association of Insurance Company System Regulatory Act and model regulations pertaining thereto, or standards and disclosure requirements substantially similar to those required by such Act and regulations.	, a registration statement providing Commissioners (NAIC) in its Model or is the reporting entity subject to	] No [	] N/A [ ]
1.3			gan	
2.1	reporting entity?	•		] No [ X ]
2.2	.2 If yes, date of change:			
3.1	3 · · · · · · · · · · · · · · · · · · ·			12/31/2008
3.2	.2 State the as of date that the latest financial examination report became available from either the state date should be the date of the examined balance sheet and not the date the report was completed or	e of domicile or the reporting entity. This released		12/31/2008
3.3	.3 State as of what date the latest financial examination report became available to other states or the p the reporting entity. This is the release date or completion date of the examination report and not the date).	e date of the examination (balance sheet		11/24/2009
3.4	4 By what department or departments? Michigan Office of Financial & Insurance Regulation			
3.5		unted for in a subsequent financial	1 N - f	1 N/A F 1
	statement filed with Departments?	Yes [ X		
3.6	6 Have all of the recommendations within the latest financial examination report been complied with?	Yes [ X	] No [	] N/A [ ]
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affil combination thereof under common control (other than salaried employees of the reporting entity control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new line of the premium of t	y) receive credit or commissions for or	Yes [	] No [ X ]
	4.12 renewals?		Yes [	] No [ X ]
4.2	affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of an			, , ,
	direct premiums) of: 4.21 sales of new	business?	Yes [	] No [ X ]
	4.22 renewals?		Yes [	] No [ X ]
5.1		ratement?		] No [ X ]
5.2	.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter sta			, , ,
	ceased to exist as a result of the merger or consolidation.			
	1 Name of Entity NAIC Co	2 3 ompany Code State of Domicile		
6.1	.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corpora or revoked by any governmental entity during the reporting period?	ate registration, if applicable) suspended	Yes [	] No [ X ]
6.2	.2 If yes, give full information			
7.1	.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the	reporting entity?	Yes [	] No [ X ]
7.2	.2 If yes,			
	7.21 State the percentage of foreign control			
	7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mu manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corpora in-fact).			
	1	2		
	Nationality	Type of Entity		

# **GENERAL INTERROGATORIES**

8.1 8.2	Is the company a subsidiary of a bank holding company register freeponse to 8.1 is yes, please identify the name of the base identified in the property of the part of the base identified in the property of the part of the base identified in the part of the part of the base identified in the part of the part o	-				Yes [	] No	) [ X ]
8.3 8.4	Is the company affiliated with one or more banks, thrifts or If response to 8.3 is yes, please provide the names and loc financial regulatory services agency [i.e. the Federal Reser of Thrift Supervision (OTS), the Federal Deposit Insurance identify the affiliate's primary federal regulator.	cations (city and state of the main office) over Board (FRB), the Office of the Comptr	oller of the Cu	rrency (OCC)	, the Office	Yes [	] No	) [ X ]
	1	2	3	4	5	6		7
	A CCU at a Manage	Location	EDD	000	0.70	EDIO		
	Affiliate Name	(City, State)	FRB	OCC	OTS	FDIC	S	EC
9. 10.1	What is the name and address of the independent certified Thomson & Thomson PC 1901 W Ridge St. Marquette, MI Has the insurer been granted any exemptions to the prohrequirements as allowed in Section 7H of the Annual Final	ibited non-audit services provided by the	certified inde	pendent publ	c accountant			
10.2	law or regulation?  If the response to 10.1 is yes, provide information related to	, , ,	,	•		Yes [	] No	[ X ]
	Has the insurer been granted any exemptions to the au Reporting Model Regulation, or substantially similar state k	aw or regulation?				Yes [	] No	[ X ]
10.4	If the response to 10.3 is yes, provide information related to	o this exemption:						
10.5	Has the insurer been granted any exemptions related to allowed for in Section 17A of the Model Regulation, or substantial control of the Model Regulation, or substantial control of the Model Regulation and the Model Regulation of the Model Regula		inancial Repo	orting Model F	Regulation as	Yes [	] No	[ X ]
10.6	If the response to 10.5 is yes, provide information related to	this exemption:						
	Has the reporting entity established an Audit Committee in If the response to 10.7 is no or n/a, please explain					] No [ X	] N/A	[ ]
11.	What is the name, address and affiliation (officer/emple consulting firm) of the individual providing the statement of Milliman 15800 Bluemound Road Suite 400, Brookfield, W	oyee of the reporting entity or actuary/actuarial opinion/certification?	consultant as	sociated with	an actuarial			
12.1	Does the reporting entity own any securities of a real estate					Yes [	1 No	[ X ]
		12.11 Name of rea		•		-		
		12.12 Number of						
		12.13 Total book/a						
12.2	If yes, provide explanation							
13.	FOR UNITED STATES BRANCHES OF ALIEN REPORTIN	NG ENTITIES ONLY:						
13.1	What changes have been made during the year in the Unit	ed States manager or the United States to	rustees of the	reporting entit	y?			
13.2	Does this statement contain all business transacted for the	reporting entity through its United States	Branch on ris	ks wherever lo	cated?	Yes [	] No	[]
13.3	Have there been any changes made to any of the trust inde	entures during the year?				Yes [	] No	[ ]
13.4	If answer to (13.3) is yes, has the domiciliary or entry state $\frac{1}{2}$	approved the changes?			Yes [	] No [	] N/A	[ ]
14.1	similar functions) of the reporting entity subject to a code of	of ethics, which includes the following star	ndards?	·		Yes [ X	( ] No	[ ]
	<ul> <li>Honest and ethical conduct, including the ethical hand relationships;</li> </ul>	ling of actual or apparent conflicts of inte	erest between	personal and	l professional			
	<ul> <li>b. Full, fair, accurate, timely and understandable disclosure</li> <li>c. Compliance with applicable governmental laws, rules an</li> </ul>		d by the repor	ting entity;				
	d. The prompt internal reporting of violations to an appropri		de; and					
14 11	e. Accountability for adherence to the code.  If the response to 14.1 is no, please explain:							
	ii ale response to 17.1 le ne, piedee expiditi							
	Has the code of ethics for senior managers been amended					Yes [	] No	[ X ]
14.21	If the response to 14.2 is yes, provide information related to	o amendment(s)						
	Have any provisions of the code of ethics been waived for	· ·				Yes [	] No	[ X ]
14.31	If the response to 14.3 is yes, provide the nature of any wa	iver(s)						

# **GENERAL INTERROGATORIES**

#### **BOARD OF DIRECTORS**

15.	15. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committ thereof?							No	[ ]
16.		its board of	directors and all subordinate commi	ttees					[ ]
17.	Has the reporting entity an established procedure for disclosure to its board of director the part of any of its officers, directors, trustees or responsible employees that is in such person?	ors or trustee conflict or is	es of any material interest or affiliatio likely to conflict with the official dutie	n on es of	Υe	es [	х ]	No	[ ]
	FINANCIAL								
18.	Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles)?	counting Prin	ciples (e.g., Generally Accepted		Υє	es [	1	No	[ X ]
19.1	Total amount loaned during the year (inclusive of Separate Accounts, exclusive of polic		19.11 To directors or other officers .						
		-	19.12 To stockholders not officers	\$					0
		19.13 Trustees, supreme (Fraternal only)							0
19.2	Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclupolicy loans):		19.21 To directors or other officers	\$					0
			19.22 To stockholders not officers	\$					0
			19.23 Trustees, supreme or grand (Fraternal only)	\$					0
20.1	Were any assets reported in this statement subject to a contractual obligation to transfe obligation being reported in the statement?	er to another	party without the liability for such		Ύє	es [	]	No	[ X ]
20.2	If yes, state the amount thereof at December 31 of the current year:  20.21 Rented from others								
	20.2	2 Borrowed f	rom others	\$					
	20.23	3 Leased fro	m others	\$					
	20.24	4 Other		\$					
21.1	Does this statement include payments for assessments as described in the <i>Annual Sta</i> guaranty association assessments?	atement Instru	uctions other than guaranty fund or		Υe	es [	]	No	[ X ]
21.2			aid as losses or risk adjustment						
		21.22 Amount paid as expenses\$.							
			ounts paid						
	Does the reporting entity report any amounts due from parent, subsidiaries or affiliates								
22.2	If yes, indicate any amounts receivable from parent included in the Page 2 amount:			\$					
	INVESTME	NT							
23.1	Were all the stocks, bonds and other securities owned December 31 of current year, on the actual possession of the reporting entity on said date? (other than securities lending	ver which the g programs a	reporting entity has exclusive contro	l, in	Υe	es [	Х ]	No	[ ]
23.2	If no, give full and complete information, relating thereto								
23.3	For security lending programs, provide a description of the program including value whether collateral is carried on or off-balance sheet. (an alternative is to reference N			and					
	The Upper Peninsula Health Plan does not have a security lending program								
23.4	Does the company's security lending program meet the requirements for a conforming Instructions?	program as	outlined in the Risk-Based Capital	Yes [	]	No [	[ ]	NA	[ X ]
23.5	If answer to 23.4 is yes, report amount of collateral for conforming programs.			\$					
23.6	If answer to 23.4 is no, report amount of collateral for other programs.			\$					
23.7	Does your securities lending program require 102% (domestic securities) and 105% (fo outset of the contract?			<u>Y.e</u> .s [	]	No [	[ ]	NA	[ X ]
23.8	Does the reporting entity non-admit when the collateral received from the counterparty	falls below 1	00%?	Y.e.s [	]	No [	[ ]	NA	[ X ]
23.9	Does the reporting entity or the reporting entity's securities lending agent utilize the Maconduct securities lending?	ster Securitie	es Lending Agreement (MSLA) to	Yes [	1	1 oN	[ ]	NΔ	ГХ

# **GENERAL INTERROGATORIES**

24.1	control of th	e reportin		entity sold or trans				ent year not exclusively under n contract that is currently in f		Yes [	X 1 1	No [
24.2	•		nt thereof at December 31 or	•						, 55 [	. ] .	.0 [ ]
				,	24.21	Subject to	o repurchase a	areements	\$			
					24.22	,	•	rchase agreements	·			
					24.23	•	-	nase agreements	•			
						,	-	-	•			
					24.24	•		r repurchase agreements				
					24.25	_	as collateral		·			
					24.26	Placed ur	nder option agi	reements	•			
					24.27	Letter sto	ck or securities	s restricted as to sale	Ŧ			
					24.28	On depos	sit with state or	other regulatory body	\$		1,(	)32,722
					24.29	Other			\$			
24.3	For category	/ (24.27) p	provide the following:									
			1 Nature of Restriction				2 Descriptio	n	Aı	3 mount		
					İ				i			
25.1	Does the reg	oorting en	itity have any hedging transa	ctions reported on	Schedule DB?	?			1	Yes [	 1 No	[ X ]
	-	_	ensive description of the hec	•			omiciliary state	?			] N/A	
	If no, attach	a descrip	tion with this statement.				·				,	. ,
	the issuer, c	onvertible	e into equity?		e current year	mandatorily	/ convertible in	to equity, or, at the option of		Yes [	] No	[ X ]
	-		nt thereof at December 31 o	-					\$			
27.	entity's office pursuant to a	es, vaults a custodia	hedule E – Part 3 – Special I or safety deposit boxes, wer al agreement with a qualified utsourcing of Critical Function	e all stocks, bonds bank or trust comp	and other second	curities, owr ance with S	ned throughout Section 1, III –	the current year held General Examination		Yes [ X	] No	[ ]
27.01	For agreeme	ents that o	comply with the requirements	s of the NAIC Finar	ncial Condition	Examiners	: Handbook, co	emplete the following:				
			Name of	1			Overte dia	2				
				Custodian(s)  I Trust Services	10	01 West Was		n's Address Marquette, MI 49855				
27.02			at do not comply with the rec ete explanation:	juirements of the N	IAIC Financial	Condition E	Examiners Har	ndbook, provide the name,				
			1 ( )		2			3				
			Name(s)		Location(	(s)		Complete Explanation(s)				
			changes, including name champlete information relating the		dian(s) identifi	ied in 27.01	during the cur	rent year?		Yes [	] No	[ X ]
			1		2		3 Data of	4				
		C	Old Custodian	New	/ Custodian		Date of Change	Reason				
27.05			t advisors, brokers/dealers or					ccess to the investment				
	accounts, He	uic sect	1	and investments	2	io reporting	Onuty.	3				
		Central	Registration Depository Num	iber(s)	Name			Address				

### **GENERAL INTERROGATORIES**

28.1 Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and

Evahanaa Camp	aiaaiaa	(CEC):	n the Investment C	amagazi Act of 1010 [Cootion	a E (b) (4)1\0	
Exchange Comm	IISSION	(SEC)	n the investment C	ompany Act of 1940 [Sectior	15(0)(1)))?	

Yes [ ] No [ X ]

28.2	If ves	complete	the foll	owing	schedule

31.2 If no, list exceptions:.....

1 CUSIP#	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value				
28.2999 TOTAL	0					

28.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of Mutual Fund's	
Name of Mutual Fund	Name of Significant Holding	Book/Adjusted Carrying Value	
(from above table)	of the Mutual Fund	Attributable to the Holding	Date of Valuation
			•••••

29.	Provide the following inform	mation for	all short-term	and long-term	bonds and	all preferred	stocks.	Do no	t substitute	amortized	value	or
	statement value for fair value	ue.										

ue ioi iali value.			
	1	2	3
			Excess of Statement
			over Fair Value (-), or Fair Value
	Statement (Admitted)		or Fair Value
	Value	Fair Value	over Statement (+)
29.1 Bonds	0		0
29.2 Preferred Stocks	0		0
29.3 Totals	0	0	0

20.4	Describe the sources	or methods utilized i	n determining the f	air values:
29.4	Describe the sources	oi illetillous utilizeu il	n determining the n	ali values

30.1	Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?	Yes [	]	No [	Χ]
30.2	If the answer to 30.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?	Yes [	]	No [	]
30.3	If the answer to 30.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:				
	Not Applicable nothing reported in Schedule D.				
31 1	Have all the filing requirements of the Purnoses and Procedures Manual of the NAIC Securities Valuation Office been followed?	Yes [	X 1	No [	1

# **GENERAL INTERROGATORIES**

### OTHER

32.1	Amount of payments to Trade associations, service organizations and statistical or rating bureaus, if any?	\$	45,000
32.2	List the name of the organization and the amount paid if any such payment represented 25% or more of the associations, service organizations and statistical or rating bureaus during the period covered by this statement.	e total payments to trad	e
	1 Name	2 Amount Paid	
	Michigan Association of Health Plans	\$45,000	
33.1	Amount of payments for legal expenses, if any?	\$	4,300
33.2	List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments the period covered by this statement.	for legal expenses durin	g
	1 Name	2 Amount Paid	
	Foster, Swift, Collins & Smith PC	\$4,300	
34.1	Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments	of government,	
	if any?	\$	0
34.2	List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment with matters before legislative bodies, officers or departments of government during the period covered by this state.		n

1	2
Name	Amount Paid
	\$
	\$
	\$

# **GENERAL INTERROGATORIES**

### PART 2 - HEALTH INTERROGATORIES

1.1 1.2 1.3	1.2 If yes, indicate premium earned on U. S. business only					
1.4 1.5 1.6	Indicate amount of earned premium attributable to Canadian Indicate total incurred claims on all Medicare Supplement Institutional policies:		t included in Item (1.2) above.		0	
			Most current three years: 1.61 Total premium earned 1.62 Total incurred claims 1.63 Number of covered lives All years prior to most current thre 1.64 Total premium earned	\$  e years: \$	0	
1.7	Group policies:		<ul><li>1.65 Total incurred claims</li><li>1.66 Number of covered lives</li></ul>		0	
			Most current three years: 1.71 Total premium earned 1.72 Total incurred claims 1.73 Number of covered lives All years prior to most current thre 1.74 Total premium earned 1.75 Total incurred claims 1.76 Number of covered lives	\$ e years: \$ \$		
2.	Health Test:		The Namber of Covered lives			
3.1 3.2 4.1 4.2 5.1 5.2	2.2 Pr 2.3 Pr 2.4 Re 2.5 Re	permits?  ature of hospitals', ph	\$	red to subscribers and	928 900 980 980	
5.3	Maximum retained risk (see instructions)		<ul><li>5.31 Comprehensive Medical</li><li>5.32 Medical Only</li><li>5.33 Medicare Supplement</li><li>5.34 Dental and Vision</li><li>5.35 Other Limited Benefit Plan</li><li>5.36 Other</li></ul>	\$ \$ \$ \$		
<ul><li>7.1</li><li>7.2</li></ul>	Describe arrangement which the reporting entity may havincluding hold harmless provisions, conversion privileges with any other agreements:  As part of our reinsurance policy we have insolvency protect Does the reporting entity set up its claim liability for provider of the provider of	ve to protect subscrib- th other carriers, agree ction. Also, we have a	ers and their dependents against ements with providers to continue n insolvency provision in our provice	t the risk of insolvency rendering services, and	Yes [ X ] No [ ]	
8.	Provide the following information regarding participating provides		er of providers at start of reporting	vear	864	
9.1 9.2	Does the reporting entity have business subject to premium of the state of the stat	8.2 Numberate guarantees?	er of providers at end of reporting y	year 	901 Yes [ ] No [ X ]	
			ss with rate guarantees between 1 ss with rate guarantees over 36 mo			

# **GENERAL INTERROGATORIES**

### **PART 2 - HEALTH INTERROGATORIES**

	Does the reporting entity have Incentive Pool, Withhold or Bonus A If yes:	arrangements in its provider contracts?		Yes [	Х ]	No [	]
	•	10.21 Maximum amount payable bonuses	\$				
		10.22 Amount actually paid for year bonuses	\$				
		10.23 Maximum amount payable withholds	\$			.200,00	)0
		10.24 Amount actually paid for year withholds	\$				
11.1	Is the reporting entity organized as:						
		11.12 A Medical Group/Staff Model,		Yes [	]	No [	Χ]
		11.13 An Individual Practice Association (IPA), or,		Yes [	Χ]	No [	]
		11.14 A Mixed Model (combination of above) ?		Yes [	]	No [	Χ]
11.2	Is the reporting entity subject to Minimum Net Worth Requirements	?		Yes [	Χ]	No [	]
11.3	If yes, show the name of the state requiring such net worth.		Michig	jan			
11.4	If yes, show the amount required.		\$		6	,051,88	34
11.5	Is this amount included as part of a contingency reserve in stockho	lder's equity?		Yes [	]	No [	Χ]
11.6	If the amount is calculated, show the calculation.						
	200% of 100% Authorized Control Level is required (3,025,942 * 2	2 = \$6.051.884)					
12.	List service areas in which reporting entity is licensed to operate:	+ + + + + + + + + + + + + + + + + + + +					
			_				
		1					
		Name of Service Area					
	Region 8: Which inc	cludes all counties in Michigan's Upper Peninsula					
12 1	Do you get as a quetodian for health equings account-2			Yes [	1	No [	y 1
	Do you act as a custodian for health savings accounts?  If yes, please provide the amount of custodial funds held as of the	reporting data	æ		,		v ]
	Do you act as an administrator for health savings accounts?	reporting date.	\$	Yes [			 χ 1
10.0	bo you dot as an administrator for health savings accounts!			.00 [	1	110	ı, ]

13.4 If yes, please provide the balance of the funds administered as of the reporting date.

# **FIVE - YEAR HISTORICAL DATA**

		1	2	3	4	- F
		1 2010	2009	2008	2007	5 2006
Balar	ice Sheet (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 28)	38,009,941	35,704,542	28,417,295	22,630,343	14,817,518
2.	Total liabilities (Page 3, Line 24)	10,782,133	11,814,840	10,291,959	9,412,538	7 ,433 ,226
3.	Statutory surplus		5,824,830	0	0	0
4.	Total capital and surplus (Page 3, Line 33)	27 , 227 , 808	23,889,702	18,125,336	13 , 217 , 805	7 , 384 , 292
Incon	ne Statement (Page 4)					
5.	Total revenues (Line 8)	99 , 122 , 845	92,979,928	82,890,022	66 , 797 , 874	48,498,038
6.	Total medical and hospital expenses (Line 18)	78,287,600	74,825,830	67 , 157 , 125	52,572,708	39,687,404
7.	Claims adjustment expenses (Line 20)	1,098,308	1 ,250 , 126	1,540,043	1 ,437 ,986	1 ,458 ,558
8.	Total administrative expenses (Line 21)	11,599,729	11,120,720	9,770,567	7 ,677 ,833	5,999,159
9.	Net underwriting gain (loss) (Line 24)	8,137,208	5 ,783 , 252	4 , 422 , 287	5 , 109 , 347	2,232,917
10.	Net investment gain (loss) (Line 27)	28 , 180	44,936	496,455	833,839	621,919
11.	Total other income (Lines 28 plus 29)	0	0	0	15,771	3,501
12.	Net income or (loss) (Line 32)	8,165,388	5 ,828 , 188	4,918,742	5 , 958 , 957	2,858,337
Cash	Flow (Page 6)					
13.	Net cash from operations (Line 11)	7 ,778 ,209	7,401,260	6,713,479	6,841,006	3,491,810
Risk-	Based Capital Analysis					
14.	Total adjusted capital	27 , 227 , 808	23,889,702	18, 125, 336	13 , 217 , 805	7 , 384 , 292
15.	Authorized control level risk-based capital	3,025,942	2,912,415	2,731,582	2,249,921	2,076,758
Enrol	lment (Exhibit 1)					
16.	Total members at end of period (Column 5, Line 7)	29,774	28,566	25,777	25,447	25 , 447
17.	Total members months (Column 6, Line 7)	352,033	323,793	308,290	304,379	308,317
Opera	ating Percentage (Page 4)					
(Item	divided by Page 4, sum of Lines 2, 3 and 5) x 100.0					
18.	Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)	100.0	100.0	100.0	100.0	100.0
19.	Total hospital and medical plus other non-health (Lines 18 plus Line 19)	79.0	80.5	81.0	78.7	81.8
20	Cost containment expenses		0.1	0.2	0.2	
	Other claims adjustment expenses		1.2	1.7	1.9	
22.	Total underwriting deductions (Line 23)			94.7		95.4
	Total underwriting gain (loss) (Line 24)				7.6	
	id Claims Analysis		0.2			
•	Exhibit, Part 2B)					
•	Total claims incurred for prior years (Line 13, Col. 5)	8 769 870	9 592 560	8 417 766	4 593 731	5 216 062
	Estimated liability of unpaid claims – [prior year (Line	11,336,080				
Inves	tments In Parent, Subsidiaries and Affiliates	, ,	, , , , , , , , , , , , , , , , , , , ,	,	, , , , , ,	, , , , , , , , , , , , , , , , , , , ,
26.	Affiliated bonds (Sch. D Summary, Line 12, Col. 1)	0	0	0	0	0
	Affiliated preferred stocks (Sch. D Summary, Line 18, Col. 1)		0		0	
28.	Affiliated common stocks (Sch. D Summary, Line 24, Col. 1)				0	
29.	Affiliated short-term investments (subtotal included in Sch. DA Verification, Col. 5, Line 10)			0	0	0
30.	Affiliated mortgage loans on real estate		0	0	0	0
31.	All other affiliated		0	0	0	0
32.	Total of above Lines 26 to 31	0	0	0	0	0

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?.......

If no, please explain:

# **SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS**

Allocated by States and Territories

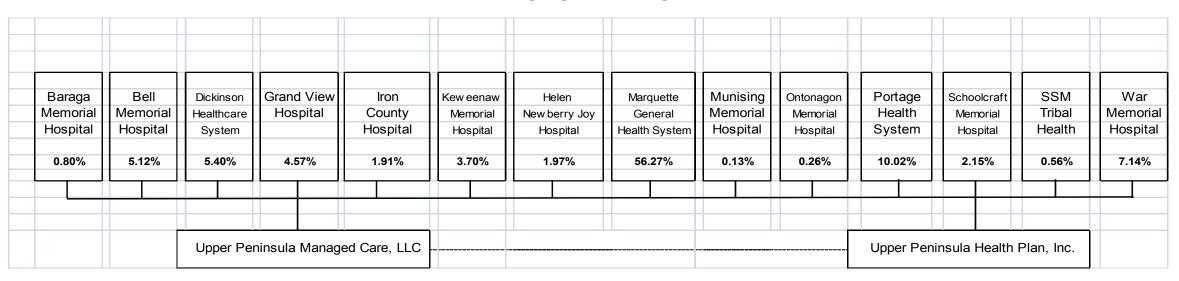
				Allocated by St	ates and Territori					
		1	ļ		Γ	Direct Bus	iness Only			
			2	3	4	5 Federal Employees Health	6 Life & Annuity Premiums &	7	8	9
	State, Etc.	Active Status	Accident & Health Premiums	Medicare Title XVIII	Medicaid Title XIX	Benefits Program Premiums	Other Consideration s	Property/ Casualty Premiums	Total Columns 2 Through 7	Deposit-Type Contracts
1.	AlabamaAL	N							0	0
2.	AlaskaAK	N							٥	0
3.	ArizonaAZ	N							0	0
i	ArkansasAR	N					ļ		0	0
	California CA Colorado CO	NN						L	J	U
i	ColoradoCO ConnecticutCT	NN.					<b></b>		ر ر	ر ۱
i	Delaware DE	N							0	0
i	District of ColumbiaDC	N							0	0
10.	FloridaFL	N							0	0
11.	GeorgiaGA	N							0	0
12.	HawaiiHI	N					ļ		0	0
1	IdahoID	N							0	0
i	IllinoisIL	N					ļ		0	0
	IndianaIN	NN			<b></b>	<b>L</b>	<del> </del>	L		0
	Iowa IA Kansas KS	NN.					<b> </b>	<b></b>	h	n
	KentuckyKY	NN							n	n
i	LouisianaLA	N							0	0
1	MaineME	N							0	0
	MarylandMD	N					ļ		0	0
22.	MassachusettsMA	N					ļ		0	0
1	MichiganMI	L	388,904		98,933,437		ļ		99,322,341	0
24.	MinnesotaMN	N							0	0
	MississippiMS	N					<del> </del>		J0	0
i	Missouri MO	NNN								]U
i	MontanaMT NebraskaNE	N							l	] n
1	Nevada	N							0	0
i	New HampshireNH	N							0	0
1	New JerseyNJ	N							0	0
ı	New MexicoNM	N							0	0
33.	New YorkNY	N							0	0
34.	North CarolinaNC	N					ļ		0	0
	North DakotaND	N							0	0
i	OhioOH						ļ		0	0
1	OklahomaOK OregonOR	1								] n
	PennsylvaniaPA	NN.					· · · · · · · · · · · · · · · · · · ·		n	) N
	Rhode IslandRI	N							0	0
	South CarolinaSC	N							0	0
42.	South DakotaSD	N							0	0
	TennesseeTN	N							0	0
	TexasTX	N					ļ	ļ	0	0
	UtahUT	N			<u> </u>		ļ	<u> </u>	0	J0
i	VermontVT	N				<b></b>	<b> </b>	L	ļ	J0
	VirginiaVA WashingtonWA	NNNNN					<b>†</b>	<b></b>	J0	0
1	West VirginiaWV						İ		n	n
1	WisconsinWI	N							0	0
1	WyomingWY	N							0	0
	American SamoaAS	N					ļ		0	0
	GuamGU	N							0	0
	Puerto RicoPR	N					ļ	<u> </u>	<b>0</b>	0
	U.S. Virgin IslandsVI	N			<u> </u>	<u> </u>	<del> </del>	ļ	ļ	J0
1	Northern Mariana IslandsMP	N					<del> </del>	l	ļ	J
1	Canada CN Aggregate Other Alien OT	NXXX	0	0	0	0	0	^	J	J0
	Subtotal			0	98,933,437	 0	0	0	99,322,341	n
i	Reporting entity contributions for Employee Benefit Plans				50,500,407				03,022,041	
61.		(a) 1	388,904	0	98,933,437	0	0	0	99,322,341	0
DETA	ILS OF WRITE-INS									
5801.		XXX	ļ				ļ	ļ	0	
5802.		XXX			ļ		ļ	ļ	0	
5803.		XXX					ļ	ļ	0	
	Summary of remaining write-ins for Line 58 from overflow page	XXX	0	0	0	0	0	0	0	
5899.	Totals (Lines 5801 through 5803 plus 5898) (Line 58 above)	XXX	0	0	0	0	0	0	0	
	ensed or Chartered - Licensed Insura				l					

<sup>(</sup>L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, premiums by state, etc.: Only Ticensed in Michigan

(a) Insert the number of L responses except for Canada and other Alien.

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART



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